



elissa g ebersold

Welcome



Paid Social Media  
Campaigns

**Lia**



**UPFIT!**  
YOUR FLEET!

**Lia**



**UPFIT!**  
YOUR FLEET!

**Lia**



**UPFIT!**  
YOUR FLEET!

**SAVE THOUSANDS  
OFF MSRP**



**Lia**

TRU PRICING ON REAL CARS

**SAVE THOUSANDS  
OFF MSRP**



**Lia**

TRU PRICING ON REAL CARS

**SAVE THOUSANDS  
OFF MSRP**



**Lia**

TRU PRICING ON REAL CARS

**GET A GRIP.**

**WE HAVE TIRES.**

**Lia**

**GET A  
GRIP**

We have tires.

**Lia**

**Get a grip.**

We have tires.

**Lia**

**DON'T BRAKE THE BANK**  
@ LIA TOYOTA OF COLONIE

SAVE UP TO  
**\$50**  
PER AXLE

WITH PURCHASE  
& INSTALLATION  
OF BRAKE PADS



**Lia**  
Toyota of Colonie

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**Lia**  
Toyota of Colonie



**9 DAYS TO GO!**  
 APRIL 18<sup>TH</sup> 2019  
 6:00PM IN JUPITER HALL

ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190



**The Capital Region's Talent Show**

ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190




**5 DAYS TO GO!**  
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ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190



**4 DAYS TO GO!**  
 LAST DAY TO GET \$5 OFF  
 WHEN YOU BUY TICKETS IN ADVANCE!  
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ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190



**TONIGHT!!!!**  
 ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190  
**6:00PM @ JUPITER HALL**  
 LUCKY STRIKE SOCIAL IN CROSSGATES MALL

**ALL PROCEEDS BENEFIT GLOBAL HUMANITARIAN AID!**  
 ENTERTAINMENT, 50/50, RAFFLES, SILENT AUCTION, AND MORE!



**ONLY 2 DAYS TO GO!**  
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 6:00PM IN JUPITER HALL

ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190

**Who will win the \$500 grand prize?**  
**The Capital Region's Talent Show!**



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**BENEFITING GLOBAL HUMANITARIAN AID!**  
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# TIRE Alignment

# Synthetic OIL CHANGE

# Engine FILTER

## WE WANT TO KNOW!

Tell us where you find  
your favorite cider donut!  
we're hungry and you can help!



## YOU TOLD US WHERE TO GO!

### we ate & judged the donuts

(and we ate so many, we never want to eat another cider donut again)

after much debate and serious research:



Lia  
SERVICE  
SPECTACULAR  
EST. 1977

## CAR CARE PERKS ALL MONTH LONG!

MAINTENANCE MONDAYS • TIRE TUESDAYS  
WIN IT WEDNESDAYS • TUNE-UP THURSDAYS

Lia  
SERVICE  
SPECTACULAR  
EST. 1977

## CAR CARE PERKS ALL MONTH LONG!

• MAINTENANCE MONDAYS •  
COMPLIMENTARY STATE INSPECTIONS  
& MULTI-POINT INSPECTIONS\*

Lia  
SERVICE  
SPECTACULAR  
EST. 1977

## CAR CARE PERKS ALL MONTH LONG!

• TIRE TUESDAYS •  
\$50 OFF A SET OF FOUR TIRES  
WITH MOUNT & BALANCE

Lia  
SERVICE  
SPECTACULAR  
EST. 1977

## CAR CARE PERKS ALL MONTH LONG!

• WIN-IT WEDNESDAYS •  
SERVICE YOUR VEHICLE AND  
RECEIVE A COMPLIMENTARY GIFT FROM LIA!

Lia  
SERVICE  
SPECTACULAR  
EST. 1977

## CAR CARE PERKS ALL MONTH LONG!

• TUNE-UP THURSDAYS •  
COMPLIMENTARY MULTI-POINT INSPECTIONS  
WITH 20% OFF ADDITIONAL OR RECOMMENDED SERVICE



**Lia**  
Toyota of Colonie

Meet your new

# BEST FRIEND

**Lia Toyota of Colonie  
Pet Adoption Clinic**

with **NEWS 10 PETA** and  
**abc CONNECTION** Steve Caporizzo



**May 3<sup>rd</sup> 2020  
10:00a–2:00p**

A portion of all proceeds from every vehicle sold during the month of March will help offset the cost of adoption fees for our adoption clinic!



**Lia**  
Toyota of Colonie

Meet your new

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**May 3<sup>rd</sup> 2020  
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**Lia Toyota Pet  
Adoption Clinic**  
with **NEWS 10 PETA**  
**abc CONNECTION**  
and Steve Caporizzo

**Lia Cares for Pets.🐾**

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**Lia**  
Toyota of Colonie

**Lia Cares for Pets.🐾**



Lia Auto Group



**Lia SERVICE SPECTACULAR**  
EST. 1977

**SATURDAY, APRIL 7TH ONLY**



**\$19.77 OIL CHANGE\***  
COMPLIMENTARY ALIGNMENT & MULTI-POINT INSPECTION

**EXTENDED SERVICE HOURS**

**EMPLOYEE PRICING**  
\* COMPLIMENTARY FOOD & ENTERTAINMENT

**LOWEST PRICES**  
ON TIRES & COMPLIMENTARY MOUNT AND BALANCE\*\*


**\$10 TIRE ROTATIONS**

**SIDEWALK SALE**  
WITH UP TO 20% OFF ON PARTS/ACCESSORIES

**ALL LIA LOCATIONS. STARTS 7:00AM**


UP TO 5 QUARTS CONVENTIONAL OIL. SYNTHETIC OIL, SPECIALTY OILS, ADDITIONAL PARTS AND TUBES MAY VARY IN PRICE. VALID ON LIA MARKED AND MODELS ONLY. PRIOR SALES EXCLUDED. ALL OFFERS VALID ON 10/20/2016 ONLY.

**Lia 40 Years**



**Lia SERVICE SPECTACULAR**  
EST. 1977

**SATURDAY, OCTOBER 20TH**




**\$10 TIRE ROTATIONS**

**\$19.77 OIL CHANGE\***


**DOORS OPEN AT 7:00AM**

**EMPLOYEE PRICING**

**DOORS OPEN AT 7:00AM**




UP TO 5 QUARTS CONVENTIONAL OIL. SYNTHETIC OIL, SPECIALTY OILS, ADDITIONAL PARTS AND TUBES MAY VARY IN PRICE. VALID ON LIA MARKED AND MODELS ONLY. PRIOR SALES EXCLUDED. ALL OFFERS VALID ON 10/20/2016 ONLY.



**Lia SERVICE SPECTACULAR**  
EST. 1977

**SATURDAY, APRIL 7TH ONLY**




**Lia SERVICE SPECTACULAR**  
EST. 1977

**SATURDAY, APRIL 6TH ONLY**



**\$10 TIRE ROTATIONS**

**\$19.77 OIL CHANGE\*** | **EXTENDED SERVICE HOURS**

**DOORS AT 7AM**



**Lia SERVICE SPECTACULAR**  
EST. 1977

**SATURDAY, APRIL 7TH ONLY**



**\$19.77 OIL CHANGE** | **EMPLOYEE PRICING** | **& MORE**




**Lia SERVICE SPECTACULAR**  
EST. 1977



# Let 'errrrrrrip!



## Lia

Chrysler Jeep Dodge RAM

*DRIVE FORWARD*




**2022 JEEP GRAND CHEROKEE** AND  
MADE TO WEATHER THE STORM

Jeep


## Lia

oh snap. this car is super fresh.



## Lia

image loading soon...



Introducing the groovy all-new reimagined  
**2022 Grand Wagoneer** WAGONEER  
Unveiling at Lia CJDR




Wednesday, September 1st 2021 • 5:00 – 7:00pm  
Refreshments • Live Entertainment • Giveaways • Product Specialist Onsite

**Don't Miss Out!**  
2116 Central Ave, Schenectady

## Lia

Chrysler Jeep Dodge RAM

\$\$\$  
\$6,000 OFF MSRP  
\$6,000 OFF MSRP  
\$6,000 OFF MSRP  
\$6,000 OFF MSRP



2021 TOYOTA SUPRA MODELS

**RECEIVE 5% BACK**  
for all vehicle service  
+additional bonus points for every vehicle purchased or leased  
**ENROLL TODAY!**





INFINITI

Made for more than  
just **TWELVE  
FURLONGS**



The All-New  
**QX55**  
AWD

**Lia**

LIAINFINITI.COM • Route 9, Latham

LUXURY AUTOMOTIVE PARTNER OF THE SARATOGA RACE COURSE



INFINITI

ALL THESE HORSES AND ONLY  
**ONE WINNER.**



Q50  
AWD

**Lia**

Route 9, Latham



INFINITI

Made for more than just  
**TWELVE FURLONGS**



The All-New  
**QX55**  
AWD

**Lia**

Route 9, Latham



INFINITI

Find me in the  
**WINNER'S CIRCLE**



QX80

**Lia**

Route 9, Latham



INFINITI

**BEST BET  
ACROSS THE BOARD.**  
TRUE LUXURY FOR LESS

so visionary, it's  
practically clairvoyant



THE ALL-NEW  
2022 QX55 AWD

**Lia**

LIAINFINITI.COM • Route 9, Latham

LUXURY AUTOMOTIVE PARTNER OF THE SARATOGA RACE COURSE

**Lia**



INFINITI

Thoroughbred of  
**THE LUXURY**



Q60  
AWD



Lia

Lia Cars For Speed Demons.



Lia

Lia Cars For the Open Road



Lia

Lia Cars For Entertainment.



Lia

Lia Cars For The Scenic Route.



Lia

Lia Cars For Adventure.



Lia

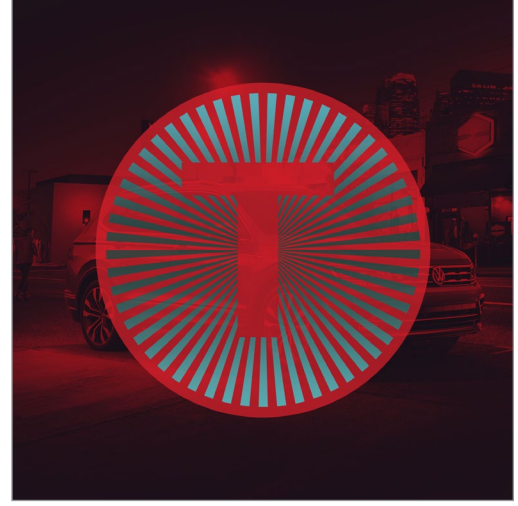
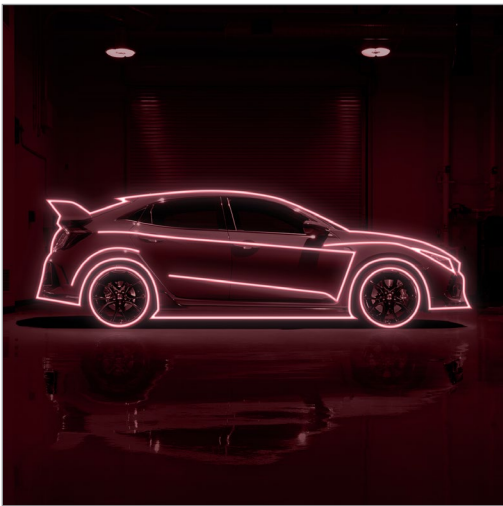
Lia Cars For Future.



Lia

For Every Stage of Life.





# Contact

**Nick Lopez**  
Scheduling & Reconditioning  
email: nlopez@liacars.com  
phone: 518.506.0840

**Sean Okeefe**  
Issues & Resolution  
email: sokeefe@liacars.com  
phone: 518.542.2068



**Lia Towing Services**  
\$125 Base Hookup  
\$4 per mile



	RATES	
	Daily	Weekly
STANDARD	\$49.99	\$299.99
FULL SIZE	\$59.99	\$329.99
INTERMEDIATE	\$67.99	\$399.99

### Hours of Operation

8:00am-5:00pm **Monday**  
8:00am-5:00pm **Tuesday**  
8:00am-5:00pm **Wednesday**  
8:00am-5:00pm **Thursday**  
8:00am-5:00pm **Friday**  
Closed **Saturday**  
Closed **Sunday**

# Internal Services

PAINTLESS DENT REPAIRS (PDR)  
INTERIOR REPAIRS  
INCLUDING EXTERIOR BLACK MOLDING

# Lia's 2116 CAMPUS team appreciation event

Wednesday // August 25<sup>th</sup> 2021 // 6:30pm  
June Farms // 275 Parker Rd • West Sand Lake  
Food • Adult Beverages • Axe Throwing • Games • And More!

check out the venue:  www.junefarms.com

# THE <sup>👑</sup> Lia KINGS OF KING STREET

## INTERIOR REPAIR

Employee: Paul Eyring

Service	Price
<b>2 Hour Job</b>	\$115
Normal wear & tear (scratches, color fade, leather cleaning, etc.)	
<b>Excessive Care</b>	In-Person Estimate

\*Emergency repairs will require an estimate upon arrival.

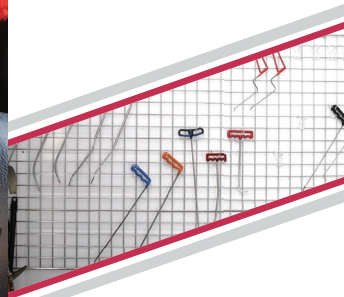


All additional scheduling must go through Nick Lopez, Reconditioning Manager

## PDR Paintless Dent Repair

Employee: Rick Wheeler

Service	Price
<b>Small Ding/Dent</b>	\$45
<b>Base Service</b>	\$80
2 Small Panels or 1 Large	.
<b>3+ Panels</b>	\$95
<b>Large Repairs</b>	In-person Estimate



Location	Weekday
Lia Honda Albany	Monday
Lia Nissan Saratoga	Tuesday
Lia Nissan Glens Falls	Tuesday
Lia Toyota Colonie	Wednesday
Lia Honda Kingston	Thursday (Alternating)
Lia Infiniti	Thursday (Alternating)
Lia Nissan Colonie	Friday
Lia Hyundai Albany	Friday

Location	Weekday
Lia Toyota Colonie	Monday
Lia Nissan Saratoga	Tuesday
Lia Nissan Glens Falls	Tuesday
Lia Infiniti	Wednesday
Lia Nissan Colonie	Wednesday
Lia Hyundai Albany	Thursday
Lia Honda Albany	Friday

## Cars & Coffee

to benefit Peck Middle School in Holyoke with Lia Toyota of Northampton

**When:** Sunday, August 29<sup>th</sup> 2021  
**Time:** 8:00am-12:00pm

**Where:** Lia Toyota of Northampton  
280 King St, Northampton

**Entry with:** Cash donation (or) donation of new school supplies

### Rules of Participation:

- No burnouts or donuts
- No drifting
- No loud music
- No drama
- No alcohol

**Special Thanks to our Sponsors:** Team Vado • DandCars • Enzo Motors • Bad Habit Exotics

We look forward to having you join us!

# Lia

Chrysler Jeep Dodge RAM

PRE-OWNED VEHICLES  
**VIP MAINTENANCE**  
GIFT CARD

PACKAGE INCLUDES:  
• 6 Oil Changes  
• 3 Tire Rotations  
• 182 Point Inspections  
• Tire Alignment Checks  
• Washer Fluid Top-Offs  
• Tire Pressure Checks

All New Honda Vehicles Include  
**VIP MAINTENANCE**  
at Lia Honda Northampton!

PACKAGE INCLUDES:  
• 2 Oil Changes  
• 1 Tire Rotation  
• 182 Point Inspections  
• Tire Alignment Check  
• Washer Fluid Top-Offs  
• Tire Pressure Checks

All Pre-Owned Honda Vehicles Include  
**VIP MAINTENANCE**  
at Lia Honda Northampton!



# QUA(Lia)TY

## PRE-OWNED VEHICLES

OVER 1,200 TO CHOOSE FROM.

NY • CT • MA

**BUY A CAMRY  
HELP A CAT.**



We will donate a portion of the proceeds from every new and pre-owned vehicle sold through the end of March. Help us find forever homes to animals in need.

**SHOP NOW**

**Lia** Lia Cares for Pets. 

**BUY A PRIUS.  
HELP A PUPPY.**



We will donate a portion of the proceeds from every new and pre-owned vehicle sold through the end of March. Help us find forever homes to animals in need.

**SHOP NOW**

**Lia** Lia Cares for Pets. 

**BUY A HIGHLANDER,  
HELP A HUSKY.**



We will donate a portion of the proceeds from every new and pre-owned vehicle sold through the end of March. Help us find forever homes for animals in need.

**SHOP NOW**

**Lia** Lia Cares for Pets. 

Lia Cares for Pets. 

**Lia Toyota of Colonie  
Pet Adoption Clinic**  
with



**May 3<sup>rd</sup> 2020**  
**10:00a–2:00p**

A portion of the proceeds from every vehicle sold during the month of March will help offset the cost of adoption fees at our Pet adoption clinic in May!



# LIA SCHOOL SUPPLY DRIVE

Join Lia in donating much needed school supplies to Capital Region elementary schools to ease the burden on school faculty and parents as we enter a school year with a sharing-free and/or no-contact classroom environment.

- Pencils & Pens
- Crayon Boxes
- Glue Sticks
- Art Supplies
- Notebooks
- Scissors
- Hand Sanitizer
- Wipes
- Tape
- & More

Visit [LiaCars.com/SchoolDrive.html](http://LiaCars.com/SchoolDrive.html) to learn more about drop-off & pickup locations

Lia Cares for kids. 

**YOUR INNER  
ADVENTURE  
IS CALLING**


**Lia**  
Nissan of Glens Falls

Lia Nissan of Glens Falls  
Proud recipient of the 2020  
Nissan Award of Excellence



**ALL-NEW 2022  
NISSAN FRONTIER**





**Lia Careers for Life.**  
Join the leaders in automotive.



**LiaJobs.com**  
Join the leaders in automotive.

**Lia**  
**BLACK**  
**Friday**

**Lia**  
**BEAT**  
the  
**CLOCK**



**GET A GRIP.**  
We have tires.

**Lia**

**DRIVE** YOUR CAREER  
**FORWARD**  
now hiring: service techs

**Lia**  
Honda Northampton

join us  
**we're**  
the leaders in automotive  
**hiring:**  
service techs

**Lia**  
Honda Enfield

**Lia**  
Toyota of Northampton

We have **THE** wheels you need for your next **adventure.**  
Find yours.



Let's Get **SPOOKY**

**Lia's 10<sup>th</sup> Annual Costume Contest**

- Come to work in your costume on Thursday, October 28th
- Email photos of your costume to Hailey at [hpuckett@liacars.com](mailto:hpuckett@liacars.com) no later than Thursday at 4:00PM
- Photos will be uploaded to an album on the Lia Auto Group's Facebook page
- People will be able to vote for 24 hours by "liking" the photos
- The most-liked individual photo will receive a \$100 Amazon Gift Card
- Each person in the most liked group photo will receive a \$25 Amazon Gift Card.

**COSTUME OR NO COSTUME?**  
make a \$10 donation towards LLS & you will be entered to win a PTO day!  
help us in the fight against blood cancers.

LEUKEMIA & LYMPHOMA SOCIETY | LIGHT THE NIGHT

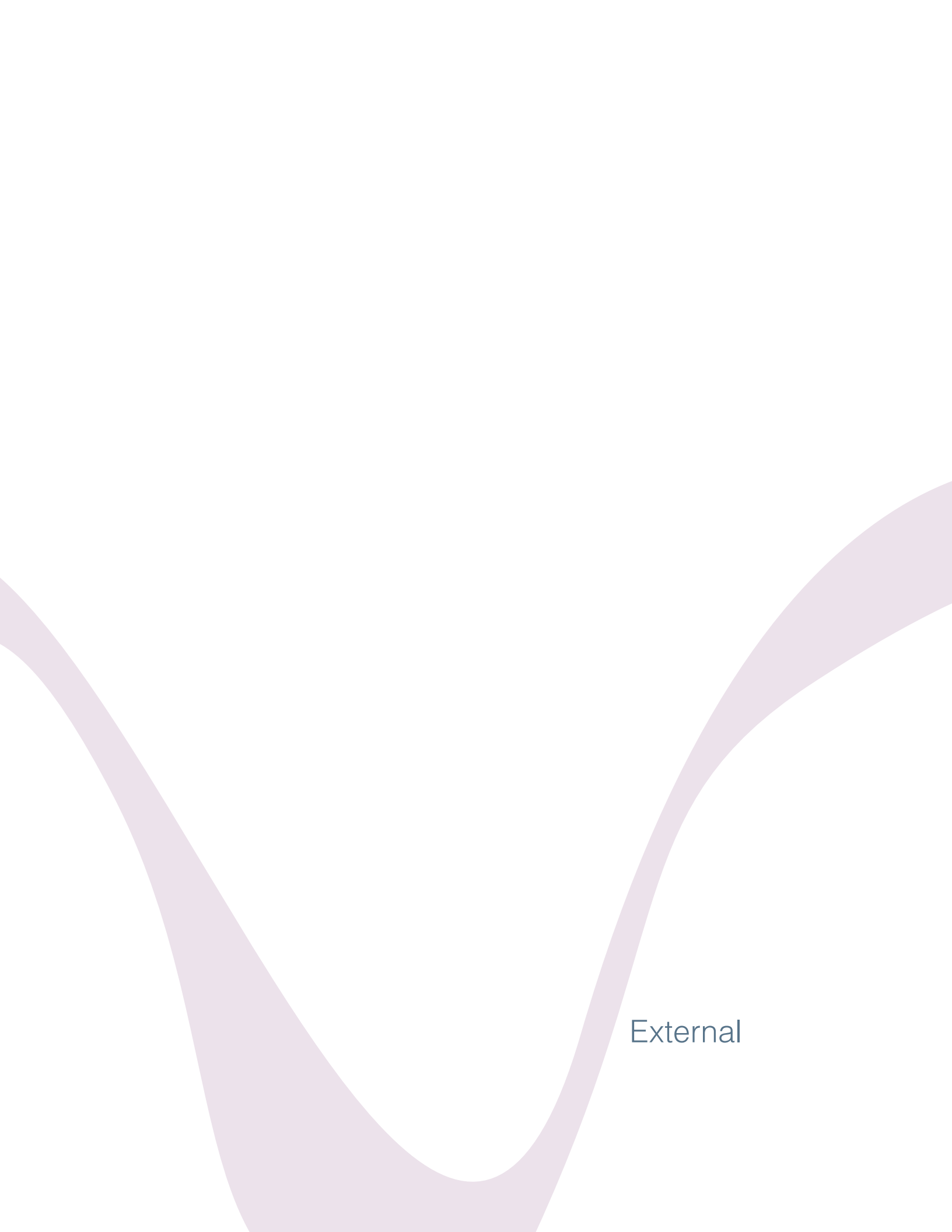


Scan QR Code to Donate

\*P.T.O. DAY OFF TO BE USED WITHIN THE NEXT 12 MONTHS. WINNERS WILL BE PULLED & ANNOUNCED NOVEMBER 1ST.



**Lia**  
**Hope** for  
the **Holidays**



External

**WOMEN**

48% of women did not  
vote in the last election.  
make a change.

Good design makes choices clear.

AIGA's Get Out the Vote Initiative was made possible by the generous support of more than 22,000 AIGA members in 66 chapters and 200 student groups nationwide along with designers everywhere who believe in the power of design for the public good. This poster was designed by Erica Chernov, Albany, New York. <http://ericaporn.eeerrrrd.org>

A public service initiative of  
AIGA Design for Democracy.  
For more information visit  
[aiga.org/get-out-the-vote](http://aiga.org/get-out-the-vote)

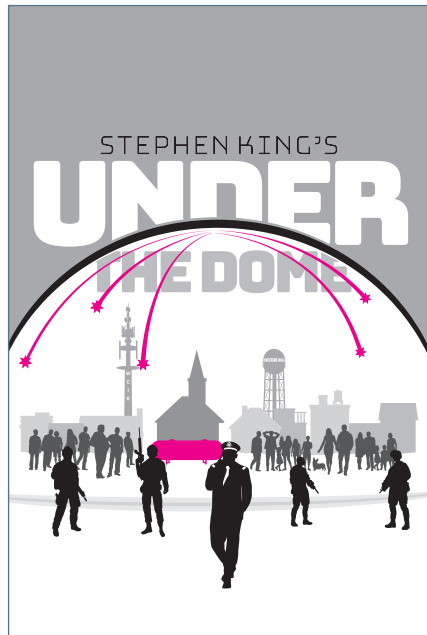
Ms. MAGAZINE  
**Ms.**  
THE GENDER GAP  
& THE HIGH-STAKES  
ELECTIONS OF 2016  
NOW'S  
50 YEARS  
OF REVOLUTION

**VOTE**

**WOMEN**

If you want more women in government  
We have to vote for them.

0:04 / 0:09



**DID YOU KNOW...?**  
VIDSTE DU?

**GROUP LOGISTICS**  
følger op på alle shipped containere.

Listen "Container ETA week xx" opdateres hver mandag.

På listen kan alle følge deres orderer.

Listen indeholder alle containere der er booket (AX) af Uhrenholt Group og er planlagt til ankomst inden for de næste 14 dage.

Du kan finde listen på My Uhrenholt. Find den på siden "Logistics & Transport" i boksen "Tracking."



Find "Container ETA week xx" here.

**DID YOU KNOW...?**  
VIDSTE DU?

**Uhrenholt** er meget aktiv på de sociale medier, hvor vi udover vores profilside på LinkedIn også har en YouTube kanal og flere profilsider på Instagram.

**Følg os på Instagram**  
@UhrenholtGroup  
@EmborgBrand  
@EmborgPowerPanda  
@FriendshipBrand



**YouTube**  
Gå på YouTube og søg efter Uhrenholt Group

**DID YOU KNOW...?**  
VIDSTE DU?

**MANY of the ORIGINAL 1880s ARCHITECTURAL DETAILS HAVE BEEN PRESERVED**

**DID YOU KNOW...?**  
VIDSTE DU?

**THE COLORS OF THE MARBLED WALLS IN THE CANTEEN WERE INSPIRED BY THE ORIGINAL CEILING DECORATIONS**

**DID YOU KNOW...?**  
VIDSTE DU?



**Vi har alle en personlig Uhrenholt profilside...**

Et ønske om bedre mulighed for at finde hjælp internt i organisationen, og for at skabe et overblik over alle de fantastiske ressourcer vi tilsammen besidder, er der på My Uhrenholt oprettet individuelle profilsider, hvor du kan indsatte dine ansvarsområder og kompetencer, så du kan dele dem med os andre. Dine kolleger kan derefter søge efter dine kompetencer i "free text" feltet i boksen "Find Colleague" på forsiden af My Uhrenholt.

Se nedenfor, hvordan du indsatte dine ansvarsområder og kompetencer.

**How to...!**

Under fanerne for neden, skal du nu trykke på "Competences". Her har du muligheden for at tilføje "Field of responsibility" og "Special knowledge" (husk at skrive på engelsk).

I "Field of responsibility" indsatte du dine ansvarsområder som er defineret i din stillingsbeskrivelse.

I "Special knowledge" indsatte du de fantastiske kompetencer du har, som ikke nødvendigvis er en del af dit ansvarsområde. Det kunne fx være sprogkompetencer, IT kompetencer eller specialviden om et eller andet.




**Who will win the \$500 grand prize?**  
**The Capital Region's Talent Show!**



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 TO PURCHASE TICKETS SEARCH "CAPITAL CABARET ALBANY" ON EVENTBRITE.COM



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 LUCKY STRIKE SOCIAL, CROSSGATES MALL

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**TONIGHT!!!!**

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**6:00PM @ JUPITER HALL**  
 LUCKY STRIKE SOCIAL IN CROSSGATES MALL!

**ALL PROCEEDS BENEFIT GLOBAL HUMANITARIAN AID!**  
 ENTERTAINMENT, 50/50, RAFFLES, SILENT AUCTION, AND MORE!

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**6 DAYS TO GO!**

ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190



**5 DAYS TO GO!**

ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190




**ONLY 3 DAYS TO GO!**

ROTARY PRESENTS: **Capital Cabaret** Rotary District 7190



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**THURSDAY, APRIL 18<sup>TH</sup> 2019**  
6:00PM IN JUPITER HALL  
LUCKY STRIKE, CROSSGATES MALL

### District 7190 Executives

- \* DISTRICT GOVERNOR: TAMMY HECKENBERG
- \* PAST DISTRICT GOVERNOR: FRED DANIELS
- \* DISTRICT GOVERNOR NOMINEE: LARRY JONES
- \* DISTRICT GOVERNOR NOMINEE DESIGNATE: RICH GRESCHKE
- \* TREASURER: RICH GRESCHKE
- \* DISTRICT ROTARY FOUNDATION CHAIR: SUSIE AUSTIN

### Capital Cabaret Committee

- \* COURTNEY MOORE
- \* CURTIS LATMAN
- \* DEBBIE SPANER-SMITH
- \* ELSA EBERSTOLD
- \* FRED DANIELS
- \* JEN HILBERT
- \* JESSICA GUIDO
- \* KIM TALBOT
- \* LARRY BAILEY
- \* LARRY JONES
- \* LAURA ERAND
- \* LISA JACKSON
- \* MARISA MULTARI
- \* MARY BURCH MACHERONE
- \* MILAN JACKSON
- \* WHITNEY PANGBURN
- \* PEPI NOBLE
- \* RACHEL STARK
- \* ROBIN NOBLE
- \* TAMMY HECKENBERG
- \* VICTOR FRIEDMAN



### Emcees

- \* **TIM DRANBRIDGE:** TIM DRANBRIDGE HAS BEEN A METEOROLOGIST WITH THE NEWS10 TEAM SINCE 2013. HE IS A MEMBER OF THE AMERICAN METEOROLOGICAL SOCIETY HOLDING THEIR TV SEAL OF APPROVAL SINCE AUGUST 1998.
- \* **FRED DANIELS:** FRED HAS BEEN A PROUD MEMBER OF THE SCHEENECTADY ROTARY CLUB SINCE 1998. AT THE CLUB LEVEL FRED WAS THE PRESIDENT OF SCHEENECTADY ROTARY IN 2010-2011, AND SCHEENECTADY ROTARIAN OF THE YEAR IN 2010. AT THE DISTRICT LEVEL HE HAS HELD NUMEROUS COMMITTEE POSITIONS, WAS NAMED THE 2017 ROTARIAN OF THE YEAR FOR DISTRICT 7190, AND WAS THE DISTRICT GOVERNOR IN 2017-2018.
- \* **TAMMY HECKENBERG:** TAMMY HAS SERVED TWO TERMS AS PRESIDENT OF THE LAKE GEORGE ROTARY CLUB. IN ROTARY DISTRICT 7190 SHE IS CURRENTLY DISTRICT GOVERNOR. SHE HAS BEEN PULD CHAIRPERSON, DISTRICT ROTARY FOUNDATION CHAIR 2013-2016 DURING THE TRANSITION TO FUTURE VISIONS AS WELL AS MANY OTHER CLUB AND DISTRICT COMMITTEES. TAMMY HAS BEEN HONORED TO HAVE BEEN AWARDED THE 2013 DISTRICT ROTARIAN OF THE YEAR AWARD AS WELL AS ROTARY INTERNATIONALS' CITATION FOR MERITORIOUS SERVICE.
- \* **Cabaret Judges**
  - \* **MORIAH FORMICA:** MORIAH FORMICA IS A ROCK SINGER-SONGWRITER MUSICIAN FROM UPSTATE NEW YORK. INFLUENCED BY ROCK FEMALE POWERHOUSES SUCH AS HEART, PAT BENETRA, BLONDIE, HALESTORM, AND JIAN JETT, SHE GOT RECOGNITION ON A NATIONAL STAGE WHEN SHE WAS A MEMBER OF TEAM MILEY ON SEASON 13 OF NBC'S THE VOICE. SINCE HER RUN ON THE VOICE, MORIAH HAS BEEN TOURING NATIONALLY WITH HER BAND AND WRITING NEW MUSIC.
  - \* **SEAN MCMASTER:** SEAN MCMASTER IS A VETERAN BROADCASTER OF OVER 20 YEARS AND HAS BEEN A MORNING DRIVE AIR PERSONALITY FOR OVER 20 YEARS. IN HIS CAREER HE HAS WON MULTIPLE AWARDS INCLUDING CMA PERSONALITY OF THE YEAR AWARD, MULTIPLE NEW YORK STATE PERSONALITY OF THE YEAR AWARDS AND MANY AWARDS AND CITATIONS FOR HIS WORK WITH CHARITIES. HE IS A MORNING DJ ON THE 6P.5 BREAKFAST CLUB.
  - \* **PHILIP MORRIS:** PHILIP MORRIS IS CEO OF PRODUCERS AND CAPITAL REPEROTRY THEATRE. HE EARNED HIS DEGREE IN HISTORY FROM HAMILTON COLLEGE. THROUGH HIS INVOLVEMENT WITH PRODUCERS, CAPITAL REPEROTRY THEATRE AND UNIVERSAL PRESERVATION HALL IN SARATOGA, HE ACTIVELY WORKS TO ENHANCE THE REGION'S EDUCATION, ECONOMIC DEVELOPMENT AND CIVIC ENGAGEMENT.

AND A SPECIAL THANK YOU TO **MONA GOLUB** FOR HER CONTINUED SUPPORT OF ROTARY.

### Rotary District 7190 Next Generation Committee

Thank you for your support of the Rotary District 7190 Next GEN Committee's second annual Capital Cabaret!

#### Who Are We?

We are Rotarians from varying clubs throughout our district giving extra time to address recruitment and retention of young and young thinking new members for our clubs. We seek to align prospective candidates with the club that best fits their needs and interests.

#### Why Capital Cabaret?

We sought to do something different to attract new interest and shine a light on what we can do as a group. We successfully organized a Program of Acts, solicited and coordinated donations, interfaced with district leadership asking for some mentorship along the way, learned a lot, had a lot of fun and perhaps most importantly raised money for a phenomenal cause.

#### What's Next?

We hope to continue this event as a yearly fundraiser and use the event as a way to remind the people of our community about Rotary and the good we do both locally and around the world.

Please continue to support Rotary and the Rotary District 7190 Next GEN committee. We thank you again for your support.

#### The Rotary District 7190 Next Gen Committee

- \* Fred Daniels  
Marketing Consultant
- \* Marisa Multari  
2018/2019 Next GEN Event Committee Co-Chair  
Fidelis Care
- \* Whitney Pangburn  
2018/2019 Next GEN Committee Co-Chair/ Event Committee Co-Chair
- \* Marshall & Sterling Insurance

### District 7190 Club Meetings\*

CLUB	DAY	TIME	LOCATION
* Albany	Wed	12:00 PM	American Legion/ Everett Rd
* Amsterdam	Wed	12:15 PM	Raindancer
* Ballston Spa	Tues	12:15 PM	The Factory
* Burnt Hills	Wed	7:15 PM	White Horse Restaurant
* Capital Region	Mon	6:00 PM	Ballston Town Hall
* Chestertown	2/4 <sup>th</sup> Wed	5:00 PM	Warehouse Grill and BBQ
* Cobleskill	Tues	6:15 PM	O. P. Frederick's Restaurant
* Cohoes	Wed	6:00 PM	Chiefans Restaurant and Bar
* Colonia-Guilderland	2-4 <sup>th</sup> Wed	12:15 PM	Cohos Senior Center
* Cortih	Tues	12:15 PM	Beltrone Living Center
* Delmar	Thurs	10:00 PM	Village Cafe
* E-club	Wed	7:30 AM	A Perfect Blend
* Fort Ann	N/A	N/A	N/A
* Glens Falls	Thurs	6:00 PM	Battle Hill Brewing Co.
* Glenville	Thurs	12:00 PM	Queensbury Hotel
* Glensville	Thurs	7:15 AM	Homeswood Suites
* Glens Falls	Tues	12:15 PM	Holiday Inn
* Granville	1/3 <sup>rd</sup> Wed	6:15 PM	West Main Grille
* Hudson Falls	Mon	12:10 PM	Pizza Hut
* Hudson Shores	Tues	12:15 PM	The Purple Pub
* Lake George	Mon	6:15 PM	Holiday Inn
* Malta Sunrise	Thurs	7:15 AM	Malta Diner
* Middleburgh	Thurs	7:15 AM	Mrs. K's Kitchen
* Niskayuna	Tues	7:15 AM	Blue Ribbon
* North Creek	Thurs	7:30 AM	Marsha's Restaurant
* Northern Lake George	Tues	7:30 AM	Watsons Arts Center, Silver Bay
* Northville	Thurs	5:30 PM	Sport Island Pub
* Racing City	Mon	6:15 PM	VFW Post 420
* Rotterdam Sunrise	Thurs	7:15 AM	Top's American Grille
* Salatin	Thurs	6:15 PM	Salem Historic Court House
* Saratoga Springs	Wed	12:15 PM	Longfellow's Restaurant
* Schenectady	Thurs	12:00 PM	Stockade Inn
* Schenectady East	Wed	7:30 AM	Hibernian Hall
* Scotia	Tues	12:15 PM	Turf Tavern
* Sharon Springs	Thurs	6:30 PM	Community Room @ Library
* Slensendehowa	Thurs	7:15 AM	Coburg Village
* South Glens Falls	Tues	6:00 PM	Humbaggs Pub
* Southern Responder	Thurs	6:00 PM	O'Quigley's Restaurant
* Turning Point	Wed	7:30 AM	Saratoga Apple
* Twin Bridges	Thurs	12:00 PM	Green Gardens
* Fort Ann	Tues	7:30 AM	Sladmore College

\*Check the District7190 website to confirm meeting information.  
**Rotary7190.org**

### District 7190 Youth Programs

**Interact** Interact is Rotary for individuals who want to become a part of Rotary. Comprised of High School age youth, they are sponsored by a local Rotary Club.

**Rotaract** Rotaract is Rotary for college-age youth and professionals 18-30. Rotaract is sponsored by a local Rotary club.

**Rotary Youth Leadership Awards** RYLA is a leadership training program for high school age youth. Once a month for seven months, the program teaches leadership, public speaking, management, and more.

**Rotary Youth Exchange** RYE is a global opportunity for high school age youth to spend a year living and attending school in a foreign country. District 7190 also hosts foreign youth.

### Evening Itinerary

- \* 6:00-6:40pm Networking
- \* 6:40-6:45pm Program Kickoff
- \* 6:45-7:00pm Rotary District Day of Service
- \* Savannah Gordon Er, der Herrichste von Allen
- \* Riley O'Lea Triple M Medley
- \* Nari Moore Run the World (Girls)
- \* Olivia Frempon Vocalist
- \* Larry Jones I Don't Like Getting Older
- \* Conflict Hip Hop Performance
- \* Chris Ferguson Magician
- \* **INTERMISSION**
- \* Side B Low Budget Romance
- \* Ian Justino Lead Vocalist
- \* Erik Jones Guitarist
- \* AJ Horton Guitarist
- \* Eric Mitchell Bassist
- \* Dylan Travoison Drummer
- \* Natalie Russo Turning Tables
- \* Ken Adameyck I Need Rotary!
- \* Bree Barker Waltzing Matilda
- \* Naomi Hallock Head Above Water
- \* Taylor Dirks Glitter In The Air
- \* 8:45 Thank You
- \* 9:00 Winner Selection

Capital Region  
**Rotary Club**   
and 4th Wednesday  
Warehouses 400 & 6th  
500pm

**Rotary**   
EClub of Upstate NY  
People of Action

**Rotary**   
Club of Delmar  
Wednesdays @ 7:30am, Perfect Blend, Delmar

**The Century House**  
EVENTS | HOTEL | DINING

**RESERVATIONS: (518) 785-0834**  
997 New Loudon Rd (Rt 9), Latham  
TheCenturyHouse.com

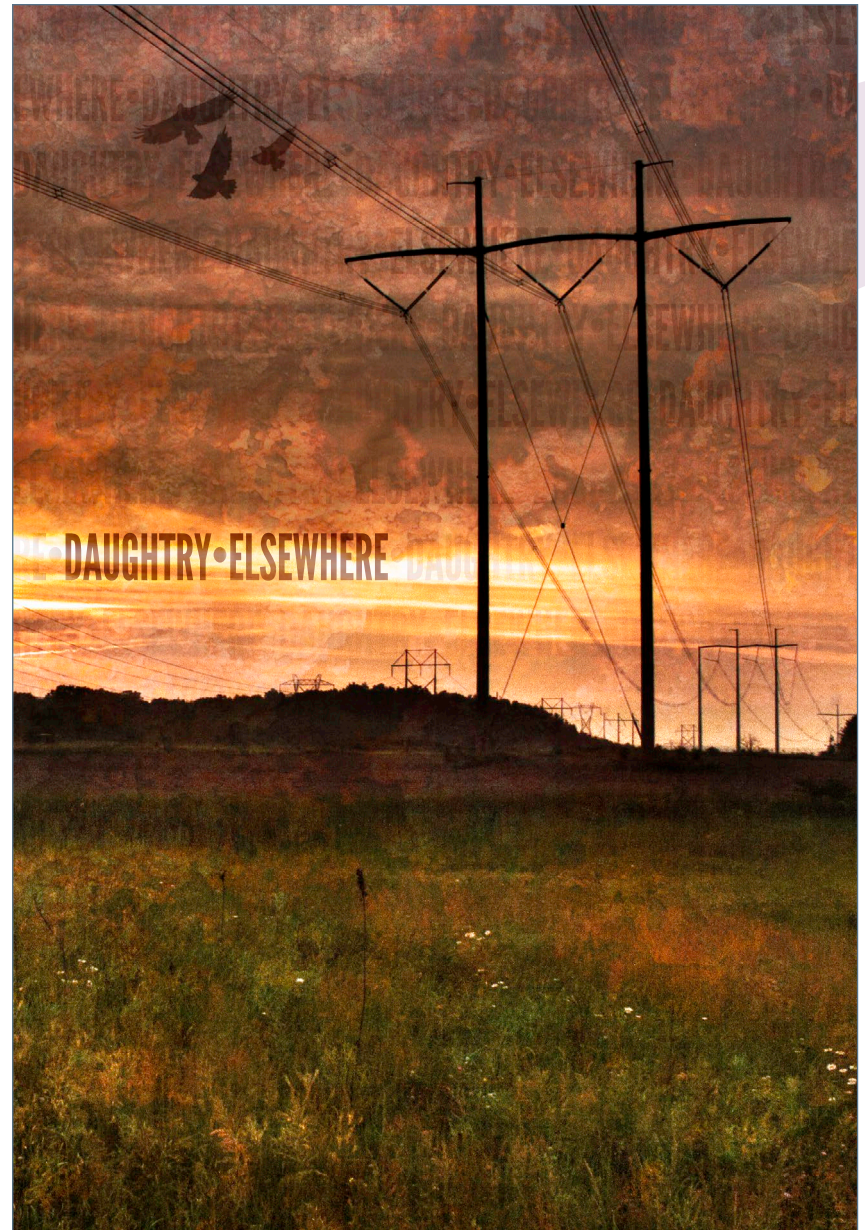
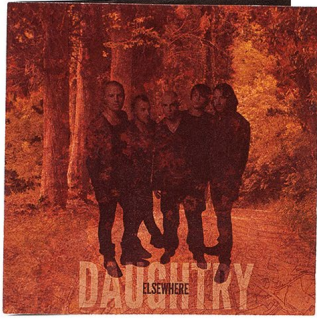
### District 7190 Congratulates the Rotary Next Gen Committee!

Thank you for your hard work!

Hugs,  
**District Governor  
Tammy Heckenberg**

Thank you to the following sponsors for their generosity:

- \* **Cheesecke Machismo**  
293 Hamilton Ave., Albany
- \* **Wolf's Biergarten**  
165 Erie Blvd, Schenectady
- \* **City Nails**  
98 Wolf Road, Colonie
- \* **Fantastic Sam's**  
98 Wolf Road, Colonie
- \* **The Wine Shop**  
265 New Scotland Rd., Albany
- \* **Marisa Multari, Mary Kay Consultant**  
518.929.5902
- \* **Rachel Stark, Certified OPTAVIA Coach**  
Rachel.Stark@gmail.com
- \* **Jennifer Norman, Thirty-One Consultant**







SPORTS  
**INNOVATION**  
CONFERENCE

 **Dancing**  
thru the  
 **Decades**





Bayerische Motoren Werke came into being in 1917, having been founded in 1916 as Bayerische Flugzeugwerke AG (BFW); it became Bayerische Motoren Werke Aktiengesellschaft, more commonly known as BMW, in 1917

## Company Portrait



BMW Welt (BMW World) is our multi-functional customer experience and exhibition space located in Munich.

The BMW Group—one of Germany's largest industrial companies—is one of the most successful car and motorcycle manufacturers in the world. With BMW, MINI and Rolls-Royce, the BMW Group owns three of the strongest premium brands in the automotive industry. The vehicles it manufactures set the highest standards in terms of aesthetics, dynamics, technology and quality, born out by the Company's leading position in engineering and innovation. In addition to its strong position in the motorcycles market, the BMW Group also offers a successful range of financial services.

The course towards a successful future was set in 2007 with the adoption of Strategy Number ONE. The business was given a new strategic direction with an emphasis on profitability and long-term value growth. Our activities will remain firmly focused on the premium segments of the international car markets. Our mission statement up to the year 2020 is clearly defined: the BMW Group is the world's leading provider of premium products and premium services for individual mobility.

Long-term thinking and responsible action have long been the cornerstones of our success. Serving for ecological and social sustainability along the entire value-added chain, taking full responsibility for our products and giving an unequivocal commitment to protecting resources are prime objectives firmly embedded in our corporate strategy. For these reasons, the BMW Group has been the most sustainable company in the automotive industry for many years.

## General Economic Environment

### Significant Downturn in Global Economy

In respect, the global economy suffered a responsible downturn in 2013. The source of the downturn remained by and large in Europe, where economic output fell during the period under report in both the general economy and the United Kingdom. In contrast, the US economy remained relatively stable throughout 2013 despite the fact that the growth rate will drop on the horizon. Growth rates in the major emerging markets fell short of expectations. High recovery debt levels in industrialized global countries continue to pose a structural risk to the overall world economy. The future course of the debt crisis in Europe will depend partly on the course of action taken by our Group's markets, but also on the way the situation is perceived on the world's capital markets. In view of early elections in Italy, Spain's outstanding facilities to apply for support from the European Stability Mechanism (ESM), discussions on further debt cuts for Greece and the performance of the French economy, renewed turbulence cannot be ruled out.

Economic performance is also being held back by high debt levels in the USA, Japan and the UK. The two political acts in the USA reached a compromise at the end of the new year, reducing the borrowing limit of the US government spending, but tax increases and expenditure cuts in 2013 by approximately one third of the originally planned magnitude, equivalent to some 1.3% of economic

output. In December 2013, the so-called dividend payment in Japan announced the initiation of further government-financed stimulus programmes, despite the high level of state debt.

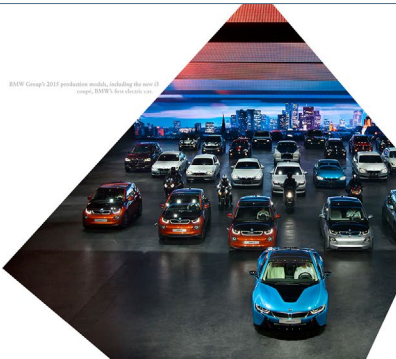
Central banks worldwide have reacted to the risk of an impending economic downturn by continuing their expansive monetary policies in a monetary trade. For this, however, only short and low interest rates have really benefited and been prepared on a high level. Despite these moves, there is still no sign of a genuine revival in demand in industrial countries.

The consumer's economy contracted overall by 0.4% in 2013. Germany was the only major country in the euro zone that managed to register any real growth (0.8%). France's gross domestic product (GDP) practically stagnated at a rate of 0.1%. By contrast, Italy (2.3%) and Spain (1.6%) slipped into recession. The UK economy—Europe's largest outside the eurozone—reached the previous year's level.

The USA recorded a growth rate of 2.2% in 2013, thanks to the recovery of the employment and property markets. Despite uncertainties about possible fiscal changes in 2013, domestic demand remained stable up until the present.

The Japanese economy grew by 1.8% as a result of the high level of investment and the production cutback effect caused by the previous year's catastrophe. Even here, however, the growth rate declined down sharply over the course of the year.

BMW Group 2013 production totals, including the new 3 Series, BMW's best-selling car



## BMW STOCK AND CAPITAL MARKETS

### Double-Digit Growth in Asia and the Americas

Having set out on a positive note, the mood on the markets was dampened towards the end of the first quarter by political uncertainties caused by elections in Italy and the threat of some bankrupcies in Cyprus. In April the DAX reached its low for the year at 7,438.36 points. Share prices came under pressure in June following the FED's announcement

of an intention to bring its bond-buying programme to an end over the course of the year and an extension of a possible credit cap in China. The ongoing expansionary monetary policies of the ECB and the FED, combined with recent monetary tightening in the Eurozone and the USA, helped the DAX reach a new high of 8,776.10 by the end of September. Agreement on the US federal budget dispute and the FED's decision not to taper its bond-buying programme resulted in a strong bull market. The DAX's intermediate peak ending, the DAX recorded its new all-time high of 8,948.25 points on 20 December 2013 before closing the stock market year on the same day at 9,324.67 points, marginally below its high for the year. For 138.77 points or 23.3% up over the twelve-month period.

Both components of BMW's stock performed successfully well within the volatile stock market environment described above. After a good start in the year, BMW common stock made a new high of €76.14 in January. Parity as a reflection of the sharp rise in 2012, the share price then fell as a result of profit taking. The low for the year of €63.27 was recorded in April. It was only in the second half of the year that BMW common stock returned to profitable

ground, finishing the year at €85.22, a gain of 34.9% compared to the end of the previous year. A new all-time high of €85.00 was reached on the final trading day of the stock market year. BMW preferred stock gained 27.4% in value year-on-year by the end of the stock market year over €63.00. A new all-time high of €65.00 was recorded on 17 November.

Employee Share Scheme  
BMW AG has enabled its employees to participate in its success for more than 20 years. Since 1988 this privilege has taken the form of an employee share purchase plan. In 2013, 24,123 shares of preferred stock were issued to employees in 2013 as part of this scheme.

In this context, on 20th September the Supervisory Board, BMW AG's share capital was increased by the issue of 2,653,370 new shares of preferred stock to €68,254,983 in the sum of 265,370 new shares of preferred stock. This increase was recorded on the basis of Authorized Capital 2009 in Article 4 (3) of the Articles of Incorporation. The new shares of preferred stock carry the same rights as existing shares of preferred stock and were used to enable employees to obtain equity participation in the Company. In addition, 582 shares of preferred stock were bought back on the stock market in order to service the employee share scheme.



BMW stocks reached a new all-time high during the period under report, when the price of BMW common stock was quoted at €85.00 per share.

## FINANCIALS AND NUMBERS

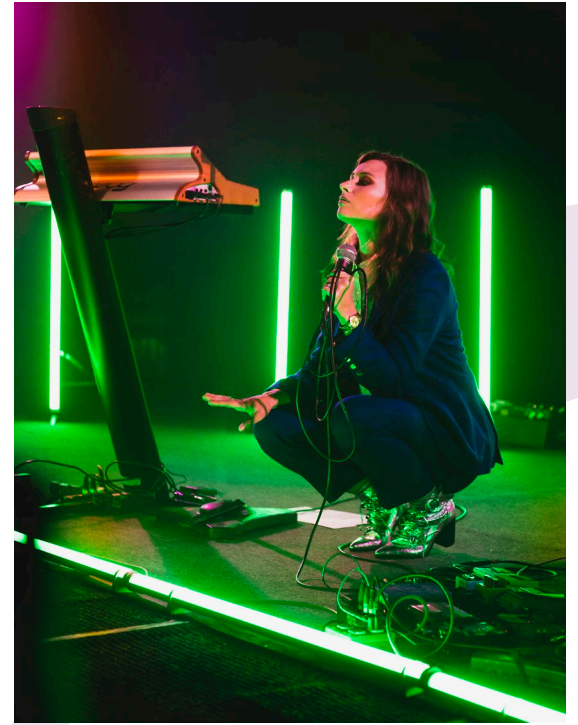
	2013	2012	2011	2010
<b>Delivery to Customers</b>				
Automobiles	Units 1,845,186	1,668,236	1,661,166	1,286,310
Motorcycles	Units 117,109	115,572	110,113	100,358
<b>Production</b>				
Automobiles	Units 1,891,826	1,738,140	1,681,253	1,238,417
Motorcycles	Units 125,294	115,178	112,271	93,243
<b>Financial Services</b>				
Contract Portfolio	Contracts 3,826,364	3,458,093	3,190,353	3,085,946
Business Volume	€ Million 80,974	75,245	66,233	61,202
<b>Income Statement</b>				
Revenues	€ Million 76,848	68,821	60,477	50,681
Class Profit	€ Million 49,004	45,131	39,944	35,994
Margins Group	% 20.2	21.1	18.1	10.5
Profit Before Financial Results	€ Million 8,300	8,018	5,111	289
Profit Before Tax	€ Million 7,819	7,383	4,853	413
Income Taxes	€ Million 2,697	2,476	1,610	0.8
Effective Tax Rate	% 34.3	33.5	33.3	49.2
Net Profit for the Year	€ Million 5,122	4,907	3,243	210

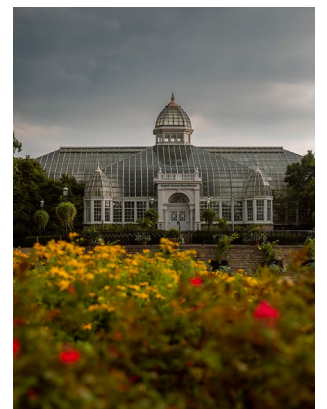
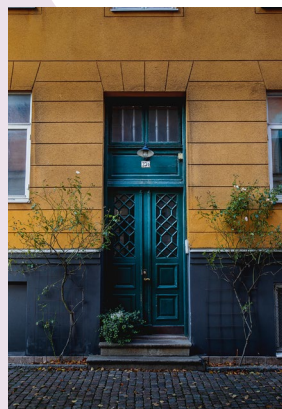
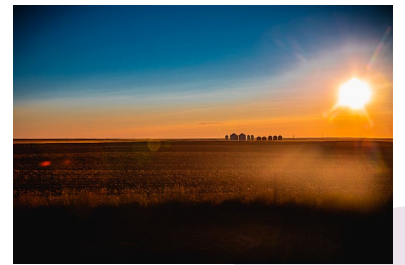
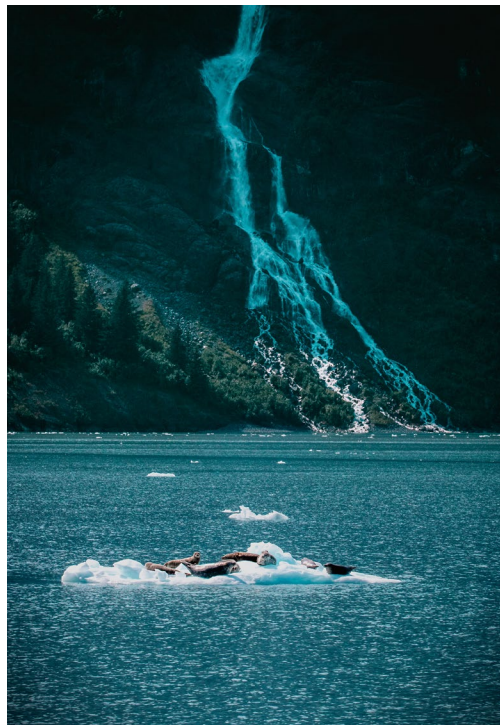
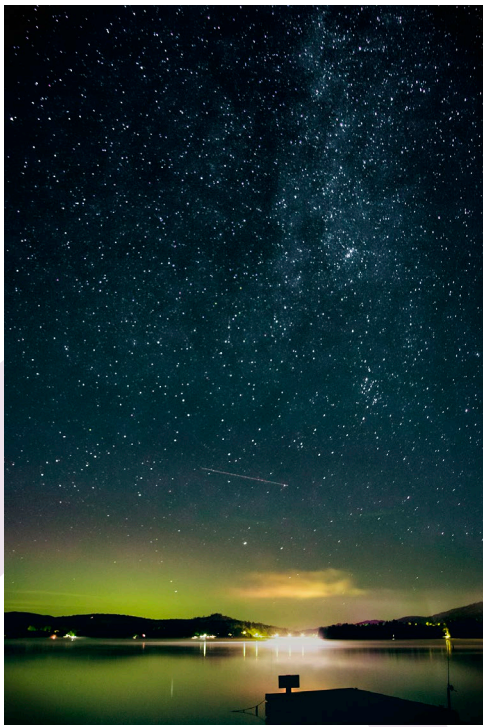


	2013	2012	2011	2010
<b>Balance Sheet</b>				
Non-Current Assets	€ Million 74,236	74,425	67,013	62,009
Current Assets	€ Million 36,614	49,004	45,131	39,944
Equity	€ Million 30,462	27,103	23,930	19,915
Equity Ratio Group	% 23.1	22.0	21.7	19.5
Non-Current Provisions and Liabilities	€ Million 13,074	49,113	46,100	45,319
Current Provisions and Liabilities	€ Million 46,174	47,213	41,134	36,919
Balance Sheet Total	€ Million 114,830	123,429	110,514	101,953



the "ROUNDTANGLE"







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Thank you